





Company	ApneaMed	CleveMed	HST America (a DBA of Classic SleepCare)	Itamar Medical
HST Services Program	 ApneaMed	 SleepView Direct	 HST America	 Itamar Total Sleep Solution (TSS)
Website	www.apneamed.org	www.clevemed.com/sleepview-direct	www.hstamerica.com	www.itamar-medical.com
Cost	\$249/study, including interpretation	Contact CleveMed	Billed to patient insurance; \$199 for cash patients	Custom services platform that varies based on services utilized
Specific HST Device(s) Used	Alice NightOne	CleveMed SleepView + Webportal Software	SleepMed ARES	Itamar WatchPAT Unified
Typical Provider Categories	All (general public, physicians, dentists, trucking companies, etc)	Sleep physicians, sleep labs, employer groups	Dentists	All (with a cardiology specialization)
HST Scoring Options	Computer scored or RPSGT	Computer-scoring included, manual scoring by RPSGT available	Computer-scored	Automatic scoring with complete sleep study editing
Interpretation Options	Board-certified sleep physician licensed in your state or Canadian province	Interpret your own studies or use CleveMed's network of board-certified sleep physicians licensed in the same state where HSAT took place	Board-certified sleep physician	Local and national board-certified interpretations, as needed
Raw Data Provided?	Yes, upon request	Yes	No	Yes, all raw data is available for view and edit
Average Turnaround Time (days)	1 from time data is received, including scoring and interpretation	~7	7-10 from referral, dependent on patient availability	1-3
Patient Interaction Description	24-hour help phone line, 24-hour chat widget, online instructions with pictures and videos, and written instructions with pictures and videos sent with HST unit.	Home sensor hookup and device operation are thoroughly described by qualified personnel telephonically. A live help line supported by RPSGTs is available for patients to call. Pictorial instructions are provided.	Respiratory therapists hand deliver, provide in-person training, and pick up the unit once the study is complete to ensure a timely result. A report from a board-certified sleep physician is delivered on an average of 7 business days.	Live 24-hour patient support.
Additional Program Features	ApneaMed also provides telemedicine consults on request, and sells auto-PAPs, masks, and hoses at discounted rates. HST users receive a coupon code worth \$100 off an autoPAP machine. All services are provided to all 50 states and all Canadian provinces.	SleepView Direct service enhances your home sleep apnea program with patient-direct capabilities such as technology, scheduling, shipping, and patient support. With success rates of about 97%, SleepView Direct expands your services quickly without upfront costs. We follow AASM recommendations. Your practice maintains patient relationship through co-branding, ordering, interpretation, and billing.	Free one-on-one webinars for offices new to sleep medicine. The company also runs 1-day, 8 CEU seminars in major markets throughout the year.	Itamar's TSS provides a customized sleep services solution using the WatchPAT Unified HSAT to enable an accurate, efficient large-scale testing platform. Itamar partners with local and national AASM-accredited providers and DMEs to ensure the best possible outcomes for patients.

Lofta	Millennium Sleep Lab	NovaSom Inc	SleepWorks a MedBridge Healthcare Company	VirtuOx
 <p>The Complete Path</p>	 <p>HST Management</p>	 <p>AccuSom at Home</p>	 <p>SleepWorks Home Sleep Testing</p>	 <p>VirtuOx HST Your Way!</p>
www.lofta.com www.buyminicap.com	www.millenniumsleeplab.com	www.novasom.com	www.sleepworksinc.com/sleep-study-home-sleep-testing.php	www.virtuox.net
\$399	Starts at \$199/patient	Billed to patient's insurance; cash price available	Per study fee with client specific menu of service and equipment offering	Contact VirtuOx
Itamar WatchPAT	Philips Alice NightOne	AccuSom Home Sleep Test	ResMed ApneaLink Air, Philips NightOne, Itamar WatchPAT, Nox Medical T3	Itamar WatchPAT Unified, Philips Alice NightOne, ResMed ApneaLink Air
Direct to patient, DOT, physician referrals	Sleep physicians, general practitioners, dentists	Family medicine, internal, general practice, cardiologists, ENTs	Sleep physicians, general practitioners, hospital systems, DOT patients and employers, occupational health clients	Hospitals, physicians, sleep labs
Computer-scored	Manually scored by RPSGT	Combined scoring of computer plus overscoring by sleep physician	Scored and reviewed by RPSGT when utilizing devices with scoring feature	RPSGT
Board-certified sleep physicians in all 50 states	Board-certified sleep physician licensed in the same state as patient	Board-certified sleep physicians licensed in all 50 states	Board-certified sleep physician licensed in same state as patient	Panel of board-certified sleep physicians in all 50 states and use of VirtuOx portal for simple interpretations
Yes, upon request	Yes, for sleep physicians; summary reports for referring providers, billing departments	Yes	Yes	Yes
1 from study receipt	7 from scheduled date to final report; ~7 to get scheduled depending on patient response	7-10	5-7 (business)	7
Video Virtual Care Platform, device overnighted both ways, patient contacted day HST device received, 24-hour HST support.	Personal instruction by Millennium patient educator on the testing start day, either face-to-face in some markets or telehealth in others. 24/7 live support line. Follow-up call after first night to answer questions.	Patient is contacted on the day of device delivery by a sleep clinician and instructed on how to set up and operate the device. There are also illustrated instructions included with each device shipped, as well as an online animated video for patient to view from www.novasom.com . NovaSom provides continuous patient support throughout the testing process, including a 24/7 hotline and access to a live, US-based clinician.	Patient service representative contacts patient to provide detailed instruction on device delivery and testing process. Shipping confirmation call made to patient upon delivery to confirm receipt of device. Patients have access to detailed written instructions included with the device and also video access via web or smartphone and live clinical support 24/7.	Patient receives a call to review insurance coverage and arrange shipping; automated interactive voice response connects CSR to patient to educate on proper usage once USPS confirms delivery of device. VirtuOx also offers 24-hour live tech support. Patients also receive automated calls prompts to send device back so their doctor can get the results.
The Lofta Complete Path is a comprehensive path from initial engagement through screening, testing, diagnosis, and therapy. The aspects of the path that involve the "practice of medicine" are transparently delivered to patients via a separate affiliated professional medical entity. The goal is to move patients through an efficient yet responsible and credible process, removing the complexities of multiple face-to-face doctor visits, sleep labs, and DMEs.	Multi-night test ensures sufficient data with minimum of 6 channels, including effort and body position, with actimeter upon request. Program includes scheduling, equipment management (delivery, tracking, pickup, cleaning, supplies, maintenance), scoring, and optional interpretation. Data management includes uploading to server, remote access to raw data and patient documents, and archiving.	AccuSom HSTs are easy and convenient for patients and healthcare providers alike. Patient support representatives and a practice support specialist are available throughout testing. AccuSom data are delivered wirelessly to the interpreting physician the morning after completing the test for fast interpretation. Results are then faxed to the ordering physician or are available on NovaSom online portal.	SleepWorks has a national home sleep testing program with mail delivery and pickup options (market specific). The comprehensive sleep solution programs provide services to employers/occupational health clients to ensure employees are being tested in a timely way and followed up by a sleep physician, as recommended for adherence. SleepWorks has a network of sleep physicians across all states to provide consultation and follow-up services via telemedicine or face to face (market specific).	VirtuOx offers 2 programs: VirtuOx HST-Outsource is where you bill for patient but use VirtuOx for the device, shipping, receiving, and interpretation. VirtuOx HST-Insoure is where VirtuOx bills the patient and provides end-to-end solutions.

Information for this guide based on data submitted by service providers. Sleep Review strives for accuracy in all data but cannot be held responsible for claims made by companies. All HST services may not be included. Email snry@medqor.com to be considered for the next update.